January > December Fact Sheet_2023

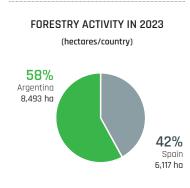
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Iberpapel is an

integrated paper group committed to quality, service and the environment. It is one of the main players in the printing and writing paper market in Spain.

Grupo

iberpapel



The Iberpapel Group began when Papelera Guipuzcoana de Zicuñaga was set up in 1935 and since then it has been engaged in paper and ce-Ilulose pulp production. In 1997 the Group was first listed on the Stock Exchange. Iberpapel is an integrated group with an international profile, present in Europe, South America and North Africa. Its business model is based on the integration of the production process, industrial flexibility, leadership in production and costs, as well as an emphasis on sustainability and respect for the environment. Iberpapel and its subsidiaries are organised as an integrated group participating directly in the areas which make up the paper production process.

- Forestry activity, with 14,610 ha of land in Spain and Argentina.
- Cellulose fibre production in the Hernani (Guipúzcoa) plant, with a capacity of 240,000 t a year.
- Paper production and sale, with a capacity of 250,000 t a year.

• 60 MW of electricity generation. The three independent production lines in the Hernani factory provide the Group with more flexibility in the production process.

The Iberpapel Group is committed to sustainable development, ensuring that economic, environmental and company objectives progress together. Our commitment is based on sustainable forestry management, using the best technology available, and optimising energy efficiency.



240,000 tons per year Cellulose fibre production

250,000 tons per year Paper production and sale

> 60 MW Electricity generation



Fact Sheet_2023 > January_December



CLEAN BALANCE SHEET

• The Iberpapel Group has a healthy financial situation assuring competitive shareholder returns while undertaking investments to stimulate future growth.



HIGHLY-INTEGRATED PRODUCTION PROCESS

• The subsidiary Papelera Guipuzcoana de Zicuñaga, S.A.U. (PGZ) has two plants making paper and cellulose. The cellulose plant produces virtually all the pulp needed in the paper plant. The Company also has a biomass gas cogeneration power plant that supplies heat to the industrial process and electricity to the grid.



MAKE-TO-ORDER PRODUCTION

• Make-to-order production, allowing:

> Improved management of product prices.

> Guaranteed sale of all products.

> High degree of customer satisfaction.



PRODUCTIVITY AND EFFICIENCY LEADERSHIP

• Insistence on cost control to boost productivity leadership.



LOW-CARBON ENERGY SOURCES

• Major effort to use energy technologies that have a lower environmental impact.

• Implementation of the Climate Change Policy.



EMPHASIS ON SUSTAINABILITY, TRANSPARENCY AND RESPECT FOR THE ENVIRONMENT

• Commitment to integrating Sustainability Committee into business strategy as a factor that enhances competitiveness and strengthens stakeholder confidence.

• Pursuit of Sustainable Development Goals through our three business divisions.



INVESTMENT EFFORT

• Continuous investments throughout the Group's history, making annual improvements to the industrial and environmental technology used in facilities.



RESEARCH, DEVELOPMENT AND INNOVATION

- Continuous innovation in the search for new products that will bring growth opportunities.
- Development of solutions to cut greenhouse gas emissions.





Own financing

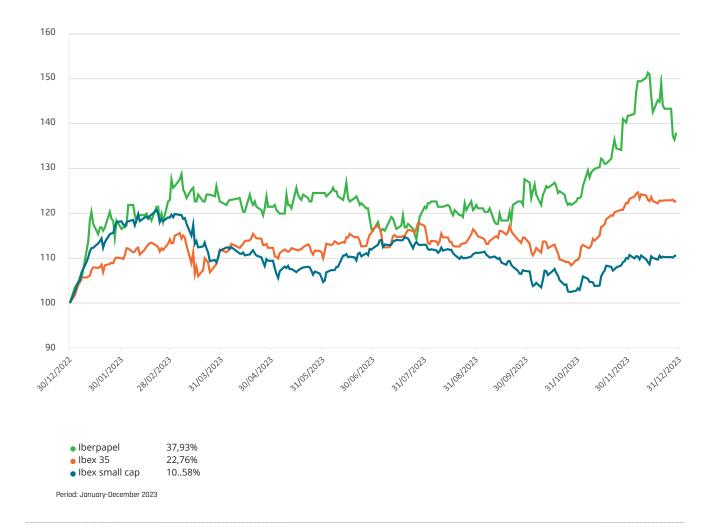
SHARE-RELATED HIGHLIGHTS

	2023	2022	2021	2020	2019
Capital listed (million €)	6.45	6.62	6.62	6.62	6.62
No. of share (x 1000)	10,750	11,040	11,040	11,040	11,040
Capitalisation (million €)	193.49	144.07	198.72	189.89	281.52
Volume traded (thousand shares)	1,479	1,984	1,394	1,235	1,354
Cash traded (million €)	24.21	29.93	25.70	24.48	36.22
Last Price for the period (€)	18.00	13.05	18.00	17.20	25.50
Maximum price for the period (€)	19.85 (11-Dec)	19.25 (12-Jan)	20.80 (7-Sep)	26.30 (2-Feb)	33.60 (2-Jan)
Minimum price for the period (\in)	13.30 (2-Jan)	11.65(11-Nov)	16.50 (12-Feb)	15.50 (5-Nov)	23.80 (18-Nov)

Data: BME and Madrid Stock Exchange (Summary of equity trading)

COMPARATIVE STOCK PERFORMANCE AT 31.12.2023 (BASE 100 AT 31/12/2022)

The Iberpapel Group's share price was €18.00 at the 31 December 2023 close (31/12/2022: €13.05), entailing an increase of 37.93% on the previous year-end. The stock reached a high of €19.85 in December and a low of €13.30 in January.



PROFIT AND LOSS ACCOUNT (EUR'000)

	31.12.2023	31.12.2022	Chag. %
			chag. 70
Revenue	250,762	295,018	15.00)%
Other income	11,515	12,246	(5.97)%
INCOME	262,277	307,264	(14.64)%
Diff. inventories of finished products & WIP	(9,782)	18,961	-
Raw materials and consumables	(95,037)	(104,368)	(8.94)%
Staff costs	(22,925)	(21,194)	8.17%
Other expenses	(91,239)	(170,481)	(46.48)%
EBITDA	43,294	30,182	43.44%
Depreciation/amortisation	(12,819)	(12,473)	2.77%
Impairment and profit/(loss) on fixed asset disposals	22,279	(91)	-
EBIT	52,754	17,618	199.43%
Net financial income/(expense)	683	(143)	-
Profit before tax	53,437	17,474	205.81%
Taxes	(6,312)	(1,638)	285.35%
NET PROFIT	47,125	15,836	197.58%

Cumulative revenue at 31 December 2023 totalled €250,762 thousand (31/12/2022: €295,018 thousand), having fallen by 15.00%. The most significant items are set out below:

MOST SIGNIFICANT ITEMS (EUR'000)

	31.12.2023	31.12.2022	Chag. %
Paper sales	196,882	251,895	(21.84)%
Electricity sales	38,014	41,932	(9.34)%
Timber sales	15,866	1,191	-

Paper sales: The decline in paper sales is explained essentially by the fall in physical units sold compared to 2022, due among other things to the generalised reduction in European inventories.

Electricity sales: Revenue from "electricity sales" was 9.34% down on the same period of the previous year. This significant decrease is due essentially to the change in the biomass energy billing scheme to selfconsumption as from October 2022. Even though the quantity of energy generated at the gas cogeneration plant grew in relation to the previous year, the selling price fell.

Timber sales: The forestry companies sold timber in Spain and Argentina for the amount of €15,866 thousand (31/12/2022: €1,191 thousand). This amount includes €14,761 thousand relating to the forest assets sold by the Uruguayan company Los Eucaliptus.

BALANCE (EUR'000)

	31.12.2023	31.12.2022
Non-current assets	196,978	226,685
Current assets	192,053	162,413
TOTAL ASSETS	389,031	389,098
Equity	318,406	287,355
Non-current liabilities	20,431	27,001
Current liabilities	50,194	74,742
TOTAL EQUITY/LIABILITIES	389,031	389,098

BANK LOANS (EUR'000)

	31.12.2023	31.12.2022
Long-term bank borrowings	17,962	23,426
Short-term bank borrowings	6,331	14,357
Total debt	24,293	37,783
(Less: Cash and cash equivalents)	(121,714)	(79,974)
Net debt	(97,421)	(42,191)
Equity	318,406	287,355
Leverage ratio (%)	(30.60%)	(14.68%)

At 31 December 2023, the Group records a net cash surplus of €97,421 thousand (31/12/2022: €42,191 thousand).

MAIN FINANCIAL RATIOS

	2023	2022
PROFIT/(LOSS) (million euro)		
Revenue	250.76	295.02
EBITDA	43.29	30.18
Operating margin (% of revenue)	17.26%	10.23%
EBIT	52.75	17.62
Attributable net profit	41.13	15.84
Net margin (% of sales)	16.40%	5.37%
BALANCE (million euro)		
Total assets	389.03	389.10
Equity	318.41	287.36
Net borrowings	(97.42)	(42.19)
Investments	14.93	9.01
FINANCIAL AND MANAGEMENT RATIOS		
Net debt/Equity (%)	(30.60)%	(14.68)%
Net debt/EBITDA (%)	(2.25)	(1.40)
Return on equity (%) ⁽¹⁾	13.59%	10.50%
EBITDA return on equity (%) ⁽²⁾	12.92%	5.51%
Working capital ⁽³⁾	141.86	87.67
Liquidity ⁽⁴⁾	3.82	2.17
SHAREHOLDER RETURN (euro gross per share)		
Interim dividend	0.50	0.25
Supplementary & definitive dividend		0.15
Refund of share premium*	0.50	-
Dividend yield (%)		3.07%
Pay-out (%)		27.21%
THE STOCK		
Number of shares	11,749,829	11,039,829
Capitalisation (million euro)	193.50	144.07
Share price at year end (euro)	18.00	13.05
Average share price (euro)	16.26	15.09
Equity per share (euro)	27.10	26.03
Price/Equity per share	0.66	0.50
PER (price-earnings ratio)	4.07	8.88
Earnings per share (euro)	4.42	1.47
OTHER RELEVANT DATA		
Number of employees	294	292

⁽²⁾ Calculated as attributable net profit divided by equity, showing the relationship between economic benefits and the resources necessary to obtain such return.

⁽³⁾Calculated as the excess of current assets over current liabilities, representing the Company's capacity to maintain its ordinary activities. ⁴⁰ Calculated as the result of dividing current assets by current liabilities, representing the proportion of current liabilities covered by assets whose conversion into cash will take place in approximately the same time frame as the settlement of such liabilities. * Proposal by the Board of Directors at the next Annual General Meeting

Report original issued in Spanish in the event of a discrepancy, the Spanish version prevails.